

## NMLS MORTGAGE CALL REPORT

### STANDARD SECTION

**If your company is NOT a Fannie Mae or Freddie Mac Approved Seller/Servicer or Ginnie Mae Issuer, you must complete the Standard Section of the NMLS Mortgage Call Report**

Your company must complete **page 2** of this document (Company-level RMLA) for company-level information and notes and **pages 3-5** (State-specific RMLA Section I) for each state where your company holds a license or registration on a calendar QUARTERLY basis. It is due 45 days from the end of the quarter.

Your company must complete **pages 7-8** of this document (Standard Financial Condition Report) on an **ANNUAL** basis. This section must reflect the financial condition of the company and is not reported by state. It is due 90 days from your company's fiscal year end.

**Company-level RMLA**

**LINES OF CREDIT**

**LINES OF CREDIT AT PERIOD END**

		Remaining Credit Available at Period End
	Credit Limit	
LOC1	Name of Provider (set to max name field in NMLS)	\$
LOC2	Name of Provider (set to max name field in NMLS)	\$
LOC3	Name of Provider (set to max name field in NMLS)	\$

**LOANS SERVICED - NATIONWIDE TOTALS**

Servicing Activity		UPB (\$)	Loan Count (#)	Average Loan Size (\$)
LS010	Wholly Owned Loans Serviced			=(Amount / Count)
LS020	Loans Serviced Under MSR			=(Amount / Count)
LS030	Subservicing for Others			=(Amount / Count)
LS040	Subservicing by Others			=(Amount / Count)
<b>LS090</b>	<b>Total Servicing Activity</b>	Equals the sum of rows LS010 to LS040 in the above column.	Equals the sum of rows LS010 to LS040 in the above column.	=(Amount / Count)

Servicing Transfers During the Quarter		UPB (\$)	Loan Count (#)	Average Loan Size (\$)
LS100	Loan Servicing Transferred In During the Period			=(Amount / Count)
LS110	Loan Servicing Transferred Out During the Period			=(Amount / Count)
<b>LS190</b>	<b>Total Loans Transferred In and Out During the Period</b>	Equals the sum of rows LS100 to LS110 in the above column.	Equals the sum of rows LS100 to LS110 in the above column.	=(Amount / Count)

Nationwide Delinquency Status of Loans Serviced as of End Date (All Loans)		UPB (\$)	Loan Count (#)	Average Loan Size (\$)
LS200	Less than 30 Days Delinquent (includes loans that are not delinquent)			=(Amount / Count)
LS210	30 to 60 Days Delinquent			=(Amount / Count)
LS220	61 to 90 Days Delinquent			=(Amount / Count)
LS230	91 or more Days Delinquent			=(Amount / Count)
<b>LS290</b>	<b>Total Loans Serviced</b>	Equals the sum of rows LS200 to LS230 in the above column.	Equals the sum of rows LS200 to LS230 in the above column.	=(Amount / Count)

**EXPLANATORY NOTES**

NOTE

**EXPLANATORY NOTES-FREE TEXT**  
 (set to an appropriate maximum. Consider at least 2000 characters)

State-specific RMLA

RMLA SECTION I

APPLICATION DATA

Application Pipeline		DIRECTLY RECEIVED FROM BORROWER			RECEIVED FROM 3RD PARTY		
		Amount (\$)	Count (#)	Average Size (\$)	Amount (\$)	Count (#)	Average Size (\$)
AC010	Applications In Process at the Beginning of the Period			=(Amount / Count)			=(Amount / Count)
AC020	Applications Received			=(Amount / Count)			=(Amount / Count)
AC030	Applications Approved but not Accepted			=(Amount / Count)			=(Amount / Count)
AC040	Applications Denied			=(Amount / Count)			=(Amount / Count)
AC050	Applications Withdrawn			=(Amount / Count)			=(Amount / Count)
AC060	File Closed for Incompleteness			=(Amount / Count)			=(Amount / Count)
AC062	Pre-Approval Requests Denied			=(Amount / Count)			=(Amount / Count)
AC064	Pre-Approval Requests Approved but not Accepted			=(Amount / Count)			=(Amount / Count)
AC065	Net Changes in Application Amount (decreases should be reflected as negative)			=(Amount / Count)			=(Amount / Count)
<b>AC066</b>	<b>Total Application Pipeline</b>	Equals: AC010 +AC020 -AC030 -AC040 -AC050 -AC060 -AC062 -AC064 +AC065	Equals: AC010 +AC020 -AC030 -AC040 -AC050 -AC060 -AC062 -AC064	=(Amount / Count)	Equals: AC010 +AC020 -AC030 -AC040 -AC050 -AC060 -AC062 -AC064 +AC065	Equals: AC010 +AC020 -AC030 -AC040 -AC050 -AC060 -AC062 -AC064	=(Amount / Count)
AC070	Loans Closed and Funded			=(Amount / Count)			=(Amount / Count)
AC080	Applications in Process at the End of the Period			=(Amount / Count)			=(Amount / Count)
<b>AC090</b>	<b>Total Application Pipeline Results</b>	Equals the sum of rows AC070 to AC080 in the above column	Equals the sum of rows AC070 to AC080 in the above column	=(Amount / Count)	Equals the sum of rows AC070 to AC080 in the above column	Equals the sum of rows AC070 to AC080 in the above column	=(Amount / Count)

CLOSED LOAN DATA

Forward Mortgages		BROKERED			CLOSED- RETAIL APPLICATION			CLOSED-WHOLESALE APPLICATION		
		Amount (\$)	Count (#)	Average Size (\$)	Amount (\$)	Count (#)	Average Size (\$)	Amount (\$)	Count (#)	Average Size (\$)
AC100	Conventional			=(Amount / Count)			=(Amount / Count)			=(Amount / Count)
AC110	FHA-Insured			=(Amount / Count)			=(Amount / Count)			=(Amount / Count)
AC120	VA-guaranteed			=(Amount / Count)			=(Amount / Count)			=(Amount / Count)
AC130	FSA/RHS-guaranteed			=(Amount / Count)			=(Amount / Count)			=(Amount / Count)
<b>AC190</b>	<b>Total Loan Type - Forward Mortgages</b>	Equals the sum of rows AC100 to AC130 in the above column	Equals the sum of rows AC100 to AC130 in the above column	=(Amount / Count)	Equals the sum of rows AC100 to AC130 in the above column	Equals the sum of rows AC100 to AC130 in the above column	=(Amount / Count)	Equals the sum of rows AC100 to AC130 in the above column	Equals the sum of rows AC100 to AC130 in the above column	=(Amount / Count)
AC200	One to Four Family Dwelling			=(Amount / Count)			=(Amount / Count)			=(Amount / Count)
AC210	Manufactured housing			=(Amount / Count)			=(Amount / Count)			=(Amount / Count)
AC220	Multifamily Dwelling			=(Amount / Count)			=(Amount / Count)			=(Amount / Count)
<b>AC290</b>	<b>Total Property Type</b>	Equals the sum of rows AC200 to AC220 in the above column	Equals the sum of rows AC200 to AC220 in the above column	=(Amount / Count)	Equals the sum of rows AC200 to AC220 in the above column	Equals the sum of rows AC200 to AC220 in the above column	=(Amount / Count)	Equals the sum of rows AC200 to AC220 in the above column	Equals the sum of rows AC200 to AC220 in the above column	=(Amount / Count)
AC300	Home Purchase			=(Amount / Count)			=(Amount / Count)			=(Amount / Count)
AC310	Home Improvement			=(Amount / Count)			=(Amount / Count)			=(Amount / Count)
AC320	Refinancing			=(Amount / Count)			=(Amount / Count)			=(Amount / Count)
<b>AC390</b>	<b>Total Purpose of Loan or Application</b>	Equals the sum of rows AC300 to AC320 in the above column	Equals the sum of rows AC300 to AC320 in the above column	=(Amount / Count)	Equals the sum of rows AC300 to AC320 in the above column	Equals the sum of rows AC300 to AC320 in the above column	=(Amount / Count)	Equals the sum of rows AC300 to AC320 in the above column	Equals the sum of rows AC300 to AC320 in the above column	=(Amount / Count)
AC400	HOEPA			=(Amount / Count)			=(Amount / Count)			=(Amount / Count)
AC500	First Lien			=(Amount / Count)			=(Amount / Count)			=(Amount / Count)

AC510	Subordinate Lien			=(Amount / Count)			=(Amount / Count)			=(Amount / Count)
AC520	Not Secured by a Lien			=(Amount / Count)			=(Amount / Count)			=(Amount / Count)
<b>AC590</b>	<b>Total Lien Status</b>	Equals the sum of rows AC500 to AC520 in the above column	Equals the sum of rows AC500 to AC520 in the above column	=(Amount / Count)	Equals the sum of rows AC500 to AC520 in the above column	Equals the sum of rows AC500 to AC520 in the above column	=(Amount / Count)	Equals the sum of rows AC500 to AC520 in the above column	Equals the sum of rows AC500 to AC520 in the above column	=(Amount / Count)
<b>Fee Information</b>		<b>Amount (\$)</b>			<b>Amount (\$)</b>			<b>Amount (\$)</b>		
AC600	Broker Fees Collected-Forward Mortgages	<input type="text"/>			<input type="text"/>			<input type="text"/>		
AC610	Lender Fees Collected-Forward Mortgages									

**RMLA SECTION I (cont)**

**Reverse Mortgages (should not be counted in above numbers)**

<b>Loan Type</b>		<b>Amount (\$)</b>	<b>Count (#)</b>	<b>Average Size (\$)</b>	<b>Amount (\$)</b>	<b>Count (#)</b>	<b>Average Size (\$)</b>	<b>Amount (\$)</b>	<b>Count (#)</b>	<b>Average Size (\$)</b>
AC700	HECM-Standard			=(Amount / Count)			=(Amount / Count)			=(Amount / Count)
AC710	HECM-Saver			=(Amount / Count)			=(Amount / Count)			=(Amount / Count)
AC720	Proprietary/Other			=(Amount / Count)			=(Amount / Count)			=(Amount / Count)
<b>AC790</b>	<b>Total Loan Type - Reverse Mortgages</b>	Equals the sum of rows AC700 to AC720 in the above column	Equals the sum of rows AC700 to AC720 in the above column	=(Amount / Count)	Equals the sum of rows AC700 to AC720 in the above column	Equals the sum of rows AC700 to AC720 in the above column	=(Amount / Count)	Equals the sum of rows AC700 to AC720 in the above column	Equals the sum of rows AC700 to AC720 in the above column	=(Amount / Count)

**Purpose of Reverse Mortgage**

AC800	Home Purchase			=(Amount / Count)			=(Amount / Count)			=(Amount / Count)
AC810	Other			=(Amount / Count)			=(Amount / Count)			=(Amount / Count)
<b>AC890</b>	<b>Total Purpose of Reverse Mortgage</b>	Equals the sum of rows AC800 to AC810 in the above column	Equals the sum of rows AC800 to AC810 in the above column	=(Amount / Count)	Equals the sum of rows AC800 to AC810 in the above column	Equals the sum of rows AC800 to AC810 in the above column	=(Amount / Count)	Equals the sum of rows AC800 to AC810 in the above column	Equals the sum of rows AC800 to AC810 in the above column	=(Amount / Count)

**Fee Information**

	<b>BROKERED</b>	<b>CLOSED- RETAIL APPLICATION</b>	<b>CLOSED-WHOLESALE APPLICATION</b>
AC620	Broker Fees Collected-Reverse Mortgages	\$	\$
AC630	Lender Fees Collected-Reverse Mortgages	\$	\$

**Forward and Reverse Mortgage Loans**

	<b>BROKERED</b>	<b>CLOSED- RETAIL APPLICATION</b>	<b>CLOSED-WHOLESALE APPLICATION</b>
AC900	Total Loans Brokered by your Company	#	#
AC910	Total Loans Funded by your Company	#	#

**QM and Non-QM**

AC920	Qualified Mortgage (QM)			=(Amount / Count)			=(Amount / Count)			=(Amount / Count)
AC930	Non-Qualified Mortgage			=(Amount / Count)			=(Amount / Count)			=(Amount / Count)
<b>AC990</b>	<b>Total QM and Non-QM</b>	Equals the sum of rows AC920 to AC930 in the above column	Equals the sum of rows AC920 to AC930 in the above column	=(Amount / Count)	Equals the sum of rows AC920 to AC930 in the above column	Equals the sum of rows AC920 to AC930 in the above column	=(Amount / Count)	Equals the sum of rows AC920 to AC930 in the above column	Equals the sum of rows AC920 to AC930 in the above column	=(Amount / Count)

**Repurchase Information**

	<b>Amount (\$)</b>	<b>Count (#)</b>	<b>Average Size (\$)</b>
AC1000	Loans Made and Assigned but Required to Repurchase in Period		=(Amount / Count)

**REVENUE DATA**

	<b>Amount (\$)</b>
AC1100	Gross Revenue from Operations

**SERVICING DISPOSITION ON CLOSED LOANS**

**Serviced Loans**

	<b>Amount (\$)</b>	<b>Count (#)</b>	<b>Average Size (\$)</b>
AC1200	Closed Loans During the Quarter with Servicing Retained		=(Amount / Count)
AC1210	Closed Loans During the Quarter with Servicing Released		=(Amount / Count)
<b>AC1290</b>	<b>Total Closed Loans</b>	Equals the sum of rows AC1200 to AC1210 in the above column	=(Amount / Count)

**RMLA SECTION I - MLO(s)**

**MORTGAGE LOAN ORIGINATOR DATA**

	<b>Amount (\$)</b>	<b>Count (#)</b>	<b>Average Size (\$)</b>	<b>MLO NMLS ID</b>
ACMLO1	Employee Name (set to max of combined first, middle, last name)		=(Amount / Count)	
ACMLO2	Employee Name (set to max of combined first, middle, last name)		=(Amount / Count)	
ACMLO3	Employee Name (set to max of combined first, middle, last name)		=(Amount / Count)	

**SCHEDULE A**

**Schedule A: Assets**

		\$
A010	Cash and Cash Equivalents, Unrestricted	
A050	Receivables from Unrelated Parties	
A180	Property, Equipment, Leasehold, Net of Accum. Depreciation	
A190	Receivables from Related Parties	
A210	Goodwill and other Intangible Assets	
A230	Other Assets	
A240	<b>Total Assets</b>	Equals the sum of rows A010 to A230 in the above column

**SCHEDULE B**

**Schedule B: Liabilities and Equity**

		\$
B010	Outstanding Balance on Debt Facilities	
B080	Other Short-Term Payables to Related Parties	
B090	Other Short-Term Notes Payable to Unrelated Parties	
B100	Accrued Expenses	
B120	Other Short-term Liabilities	
B130	Other Long-Term Liabilities to Related Parties	
B140	Other Long-Term Liabilities to Unrelated Parties	
B190	Taxes Payable	
B220	<b>Total Liabilities</b>	The sum of the above rows from B010 to B190

**Owners' Equity  
For Corporations:**

		\$
B250	Preferred Stock, Issued and Outstanding	
B260	Common Stock, Issued and Outstanding	
B270	Additional Paid-In Capital	
B280	Retained Earnings	
B290	Treasury Stock	
B300	Other Comprehensive Income (OCI)	
B310	Noncontrolling Interest	

**For Partnerships and Sole Proprietorships:**

B320	General Partners' Capital	
<b>For Partnerships:</b>		
B330	Limited Partners' Capital	
B340	Members' Capital	

**For All Companies:**

B350	<b>Total Equity</b>	Sum of B250 through B340
B360	<b>Total Liabilities and Equity</b>	Sum of B220, B230, B240 and B350

**SCHEDULE C**

**Schedule C: Income**

**NET INTEREST INCOME**

**Interest Income**

		\$
C010	Warehousing Interest Income from Loans Held For Sale Residential and Multifamily/Commercial	
C060	Other Interest Income	
C070	Recognition of Yield Adjustment	
C090	<b>Total Interest Income</b>	Sum of C010 through C070

<b>Interest Expense</b>		
C100	Warehousing Interest Expense Residential and Multifamily/Commercial	
C110	Income Property Interest Expense	
C150	Other Interest Expense	
C160	<b>Total Interest Expense</b>	Sum of C100 through C150
C170	<b>Net Interest Income</b>	Difference of C090 minus C160
<b>NON-INTEREST INCOME</b>		
<b>Originations-Related Non-Interest Income</b>		\$
C200	(Discounts)/Premiums Recognized As Income (only if FV option elected for LHS)	
C210	Origination Fees	
C220	Fees Received from Correspondents and Brokers	
C230	Broker Fees Received on Loans Brokered Out	
C240	Other Originations-Related Income	
C260	<b>Total Origination-Related Non-Interest Income</b>	Sum of C200 through C240
<b>Secondary Marketing Gains/(Losses) On Sale</b>		
C440	Other Secondary Marketing Gains (Losses)	
C450	<b>Net Secondary Marketing Income Gain/(Loss) on Sale</b>	Equals C440
<b>Servicing-Related Non-Interest Income</b>		
C640	Other Servicing-Related Income	
C650	<b>Total Servicing-Related Non-Interest Income</b>	Equals C650
<b>Other Non-Interest Income</b>		
C700	Provision for Credit Losses on Loans Held For Investment	
C770	Other Non-Interest Income	
C780	<b>Total Other Non-Interest Income</b>	Sum of C700 through C770
C800	<b>Total Gross Income</b>	Sum of C90, C260, C450, C650 and C780
<b>Schedule CF: Selected Cash Flow Data</b>		\$
CF010	Net Cash (Used)/Provided by Operating Activities	
CF020	Cash Flows from Investing Activities	
CF030	Cash Flows from Financing Activities	
CF040	<b>Total Increase/(Decrease) in Cash</b>	Sum of CF010 through CF030

**SCHEDULE D**

<b>Schedule D: Non-Interest Expenses and Net Income</b>		
<b>Personnel Compensation (Non-Corporate)</b>		
<b>Origination, Secondary Marketing and Warehousing Personnel</b>		\$
D010	Loan Production Officers (Sales Employees)	
D020	Loan Origination (Fulfillment/Non-Sales)	
D030	Warehousing and Secondary Marketing Personnel	
D040	Post-Close and Other Production Support Staff	
D050	Origination-Related Management and Directors	
D060	Other Origination-Related Personnel	
D070	<b>Total Origination Compensation</b>	Sum of D010 through D060
<b>Other Personnel</b>		
D110	Other Personnel	

D130	<b>Total Non-Corporate Compensation</b>	Equals D130
D140	MEMO: Amount of Direct Compensation Related to Temporary / Contractor Personnel	
	<b>Other Personnel Expenses</b>	\$
D150	Employee Benefits (including Education and Training)	
D160	Other Personnel Expenses	
D170	<b>Total Other Personnel Expenses</b>	Sum of D150 through D160
D180	<b>Total Personnel Expenses</b>	Sum of D130 and D170
D200	Occupancy and Equipment (including depreciation)	
D210	Technology-Related Expenses (including depreciation)	
D220	Outsourcing Fees	
D230	Professional Fees, Including Consulting/Advisory/Legal	
D240	Subservicing Fees Paid Including Intercompany Subservicing Fees Paid	
D270	Provision For Other Losses	
D280	All Other Non-Interest Expenses	
D300	<b>Total - Other Non-Interest Expenses</b>	Sum of D200 through D280
D310	<b>Total Gross Non-Interest Expenses (before Corporate Allocation)</b>	Sum of D180 and D300
D320	Net Income (Loss) before Corporate Allocations and Minority Interest	
	<b>Corporate Administration/Overhead Allocations</b>	\$
D400	Corporate Management, Support, and Other Corporate Personnel Expenses	
D410	Corporate Technology Charges	
D420	Goodwill Impairment	
D430	Other Corporate Expenses or Allocations not Included Above	
D440	<b>Total Corporate Administration/Allocation</b>	Sum of D400 through D430
D500	<b>Total Gross Non-Interest Expenses (After Corporate Allocation)</b>	Sum of D310 and D440
	<b>Income Taxes, Non-recurring Items, and Minority Interest</b>	\$
D510	Income (Loss) before Taxes, Nonrecurring Items & Minority Interest	
D520	Income Taxes	
D530	<b>Net Income (Loss) before Nonrecurring Items &amp; Minority Interest</b>	Difference of D510 minus D520
D540	Nonrecurring Items	
D550	<b>Net Income (Loss) before Minority Interest</b>	Sum of D530 and D540
D560	Minority Interest	
D600	<b>Net Income (Loss) after Corporate Allocations and Minority Interest</b>	Difference of D550 minus D560